

DISCOVERY PROJECT

WHAT TO EXPECT

A **Yahara Software Discovery Project** is a fixed-fee engagement designed to help your organization gain a clear, shared understanding of a business problem and what it would take to solve it. Sometimes other departments, levels or stakeholders need to be educated on the size and scope of an issue.

Through a structured process, our team works with your stakeholders to map out workflows, define the scope of effort, document feature needs, and assess risks before any development begins. The result is a set of deliverables, including a prioritized Roadmap, Process Maps, and Technical Recommendations, that give your teams the clarity and confidence needed to move forward. The end of the Discovery marks a inflection point where both organizations can agree to continue working together or part ways.

Yahara values its partnerships and we want to work with people who are not only doing amazing things, but want to work with us as well. Discovery is an ideal first step for organizations exploring a new software solution who want to reduce uncertainty and make informed decisions before committing to a full development investment.

Deliverable	Value/Benefit to Client
Roadmap	Gives stakeholders a clear, prioritized view of what will be built and when, and understand how the project will unfold over time.
Process Maps	Helps your organization identify inefficiencies, redundancies, or gaps — and see where a new system can streamline or optimize how work gets done.
Feature Stories	Translates business needs into an actionable path forward, reducing ambiguity early before work begins.
Big Picture	Establishes a shared understanding of project scope and purpose with all stakeholders. It articulates why your organization is investing time and energy into this initiative.
Technical Recommendations	Gives your organization confidence that the proposed solution is sound and feasible before development kicks off — reducing costly surprises later.
Risk Assessment	Surfaces potential issues beforehand, and provides mitigation strategies so your organization can enter development with confidence.

DISCOVERY TIMELINE

Pre-Work

- Discovery scoping/customization call
- Overview of client
- Overview of Yahara
- First Big Picture meeting

Weeks 3-4

- Residual stakeholder interviews
- Tech team works on offline solution development
- Clarify understanding from previous meetings
- Begin risk management process
- Ideate solutions
- Deliver Big Picture assessment

Weeks 7-8 (buffer)

- Deliver Roadmap, Technical Recommendations, budget estimates, risk catalog, final report
- Complete Discovery

Weeks 1-2

- Project kick-off
- Tour facility
- Gauge client's culture around projects
- Review existing features
- Gain hands-on use of existing system
- Interview stakeholders

Weeks 5-6

- Write up known list of desired features
- Create staging and pacing plan (Roadmap)
- Document Technical Recommendations
- Create architecture diagram
- Develop budget estimates
- Develop resourcing/support estimates
- Continue risk management process
- Write report